he Customer Reference Guide

Kodak Contacts, Ordering, Invoicing and Service Information.

July 2001

DOCUMENT I M A G I N G



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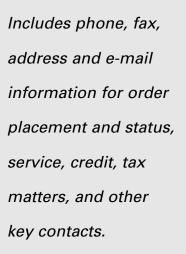
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Who to Contact at Kodak



DOCUMENT I M A G I N G





Ordering, Service, Credit and Tax Contact Information

CONTACT AREA	PHONE NUMBER	FAX NUMBER	HOURS OF OPERATION
RDER PLACEMENT			
Document Imaging Customer Service Film, consumables and parts	888-247-1234	800-535-4622	8:00 a.m. to 6:00 p.m. (EST
Kodak Parts Service Parts only	800-431-7278	716-588-3051	24/7 (with the exception of Sunday 1:00 a.m. – 5:00 a.m. & Monday 1:00 a.m. – 7:00 a.m. During these times, please leave a message.)
NB/Microseal Microfilm Jackets	800-323-9079	800-801-6132	8:00 a.m. – 4:45 p.m. (CST
Imaging Equipment	800-944-6171	716-724-0235	8:00 a.m. – 5:00 p.m. (EST
ERVICE			
Service Marketing For maintenance agreements and per call (time and materials) billings	800-225-6325	800-462-6496	7:00 a.m. – 6:00 p.m. (EST
Service Dispatch <i>To request a service call</i>	800-356-3253	NA	24/7
Support Services To request relocation, training, network support, data conversion, etc.	800-525-6325 (prompt #2)	NA	24/7
IVORY Imaging System Technical Support	888-724-7878 (prompt #1)	NA	8:30 a.m. – 6:00 p.m. (EST
<u>THER</u>			
Credit Department	800-438-5451 (prompt #3)	716-724-9996	8:00 a.m. – 5:00 p.m. (EST

For information on Kodak Document Imaging Products and Services, visit www.kodak.com/go/docimaging

800-755-6994

800-243-1881

8:00 a.m. - 4:30 p.m. (EST)

Tax Department



Film, Consumables, Parts & Equipment Information



Includes complete information to help you understand the ordering process through Kodak, along with instructions for placing orders.







General product information

Product Reference Guide

Please see the Product Reference Guide for additional information. If you are unable to find a specific item, call a Document Imaging Customer Service Representative. They will work with you to find the product, a suitable replacement, or suggest an alternative source. Call 1-888-247-1234 (weekdays between 8:00 a.m. and 6:00 p.m., Eastern Standard Time.)

Ordering Case Quantities

Some changes have been made to certain products (format/delivery) to ensure timely, accurate, and cost effective order fulfillment to new customers.

Our BH-10, BH-20, and cartpak silver film products will be sold and shipped in full case (20 rolls/case) quantities only. This proactive approach reflects the vast majority of current customer order patterns and is consistent with long-standing Kodak product delivery standards.

Ordering Microfilm Jackets

All orders for microfilm jackets will be referred to our NB/Microseal facility for manufacture, delivery, and invoicing. NB/Microseal can be reached directly at 1-800-323-9079.

Ordering Imaging Equipment

If you are interested in placing an order for Imaging Equipment, please call 1-800-944-6171.

Payment Terms

Standard payment terms are Net 30 date of invoice. Payment should be made to the remittance address printed on your invoice, by the due date indicated. Please use the remittance address (P.O. Box) printed on your actual invoice, as it may vary by your location.

Warranty Policy

Product warranty: all new imaging equipment purchases come with a standard 90-day warranty.

Return Policy

Kodak's goal is to delight our customers. However, if you feel a return is necessary, please contact Document Imaging Customer Service at 1-888-247-1234 or Kodak Parts Service at 1-800-431-7278 with any return questions.

Shipping and Handling

Ground transportation is included in your product price and will not appear as a separate line item on your invoice. However, requests for air shipment will appear as an additional charge on your invoice.



To place orders*

- For items such as film, ink rollers, ink ribbons. toner, ink cartridges, chemistry, program cards, etc., call Document Imaging Customer Service at 1-888-247-1234.
- For lamps, imaging guides, service parts, glass guides, glass flats, maintenance kits, etc., call Kodak Parts Service at 1-800-431-7278.
- For multiple item orders including film, consumables, and parts, call Document Imaging Customer Service at 1-888-247-1234.
- Microfilm Jacket orders may be placed by calling NB/Microseal at 1-800-323-9079.
- For Imaging Equipment orders, call 1-800-944-6171.

Types of information you will be asked for when placing an order:

1. Kodak Customer Number

You will be assigned a new number for your Kodak account. However, to help you with this transition, we will be able to access your account using your company name and zip code.

2. Purchase Order Number*

If your company requires a Purchase Order, you will be asked to provide it at time of order placement. If your company does not require a Purchase Order, we will use the date the order is placed and the contact name as the Purchase Order Number.

3. Material Numbers

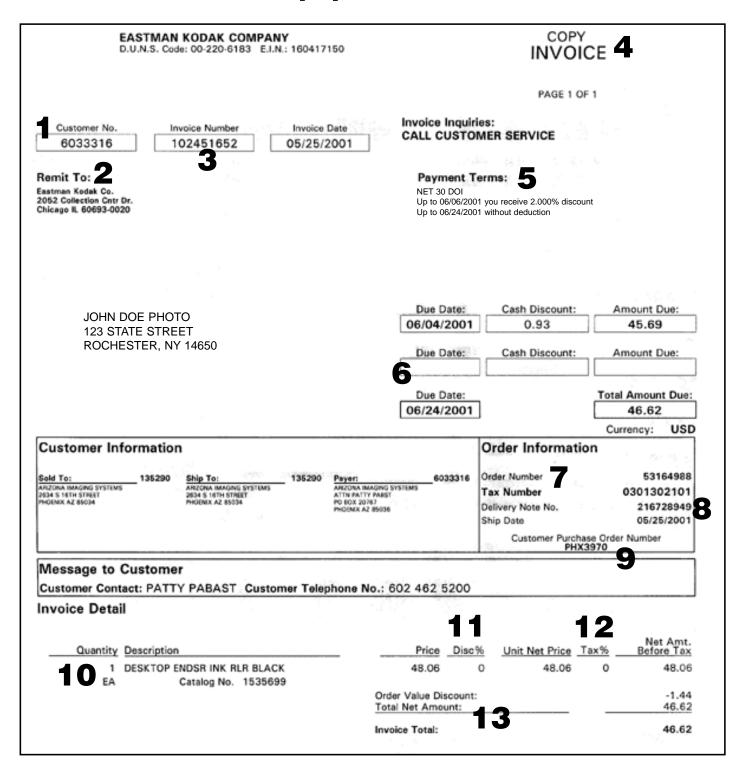
Please provide the item/catalog number for the product you are ordering. For a listing of these numbers, please refer to the Product Reference Guide. Or call 1-888-247-1234 and a Document Imaging Customer Service Representative will be happy to assist you.

* Please note that separate invoices will be generated for film/consumables, parts, per call, and maintenance agreements, even if ordered on a single purchase order.





Below is a sample invoice for film, consumables, and equipment.



How to read a sample invoice for film, consumables, and equipment.

- 1. Customer Number Your new Kodak customer number.
- 2. Remit To Bank address to remit your payment.
- 3. Invoice Number The new invoice number appears here.
- 4. Document Identifier Notes whether document is original invoice, credit memo or debit memo.
- 5. Payment Terms Description of payment terms including due dates.
- 6. Due Date Due date for the total amount.
- 7. Order Number Kodak assigned number of the sales order which will print on invoices, credit and debit memos.
- 8. Delivery Note No. This number is used for order tracking purposes.
- 9. Purchase Order No. Your Purchase Order Number.
- **10. Unit of Measure** Sales unit of measure, CS for Case, EA for Each. Rolls, packages and boxes are considered "each."
- **11. Disc** % Discount percentage applied to line item for promotional and product discounts.
- **12.** Tax % Percentage of tax applied to the item. Tax will be included unless a valid tax exemption certificate is on file at Kodak.
- **13. Total Net Amount** Invoice value before taxes are applied, includes order level discounts and surcharges.





Service



Includes information on how to place a service call, invoicing, and renewing maintenance agreements with Kodak.





General service information

Maintenance Agreements

Maximize your uptime with defined response goals and our field engineers will call you within one hour to provide an estimated time of arrival. The Advanced Unit Replacement program allows for an exchange unit the next business day.

On-site Maintenance Agreements include: telephone support, travel, unlimited labor, service parts, cleaning and inspection of equipment to keep it at peak performance.

Per Call (Time and Materials) Service

For customers who have elected not to purchase the protection of a KODAK Maintenance Agreement, service can be provided on a per call (time and materials) basis. Service charges will include a flat fee call charge (covers travel to location), labor to repair and service parts that are required. There is a minimum one hour labor charge.

Placing a Service Call

Please note that if you currently place a service call through your reseller and/or distributor as your first point of contact, you should continue to do so.

Service calls should now be placed by calling Kodak's Service Dispatch Center at 1-800-356-3253, 24-hours a day, seven days a week, including holidays.

Types of information you will be asked for when requesting a service call:

1. Kodak K# or Bell & Howell Tag#

Please provide the K# or Tag# of the product. If a K# or Tag# is not available, you will be asked for the Serial# and the equipment description.

- Contact Name
 Please provide the first and last name of the person who should be contacted by the field
 engineer.
- 3. Area Code and Phone Number
- 4. Problem With the Equipment
- 5. Purchase Order Number

If your company requires a Purchase Order, you will be asked to provide it at this time.

Please note that the Dispatcher will verify the following information before entering your service call request:

Company Name • Street Address • City, State and Zip Code • Equipment Description

Service Invoicing

All service invoicing, previously generated by Bell & Howell, will now be generated by Kodak to our direct customers.

Kodak Maintenance Agreement Renewal Process

For those customers who have been previously invoiced directly by Bell & Howell, the following is Kodak's Maintenance Agreement Renewal process:

For annual maintenance agreements, Kodak will mail you an invoice along with Kodak's Terms and Conditions, nine (9) weeks prior to the end of the current maintenance agreement. The nine week period is intended to allow you and/or your company the necessary time to obtain internal approvals and remit payment to Kodak by the invoice due date, which equals the new contract effective date. Payment by the due date (contract effective date) will ensure uninterrupted service coverage.

If your company requires the use of Purchase Orders, they may be submitted to Kodak at the address printed at the top of your invoice. Should any adjustments to the invoice be necessary (i.e., change in hours of coverage), please contact the representative whose name and phone number appear at the top left corner of the invoice.

Payment should be made to the remittance address at the bottom of the invoice by the due date indicated. Please use the remittance address (P.O. Box) printed at the bottom of your actual invoice rather than the one printed on the enclosed sample as it may vary according to your location.



Below is a sample of a maintenance agreement (MA) invoice.

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3/25/2001 223165646 2 ¢1 3 s	ERVICE AGR	EEMENI 1
ALPHARETTA GA 30005 ALPHARETTA GA 30005		
PLEASE RETURN REMITTANCE COPY WITH YOUR PAYMENT		
D E S C R I P T I O N CAT. NO. SERIAL NO. # PM	RATE	AMOUNT
* BILLING OF SERVICE AGREEMENT		
* BILLING ZERIOD FROM 05/24/2001 TO 05/23/2002 K# 41502835 LDC: SUITE 300 5 USER: JOHN , (770)753- 8 AM - 5 PM MON THRU FRI 6 1 7 (1,250,000 SCANS ANNUALLY 6 7 DS DDC SCANNER 3500D 120V/60HZ 825 4864 11553894 8 *** K# TOTAL 2,100.00	9 2100.00	10 2100.00
K# 41507469 LDC: STE# 300 USER: DENNY , (770)753- 8 AM - 5 PM MON THRU FRI 1 <1,250,000 SCANS ANNUALLY DS DDC SCANNER 3500D 120V/60HZ 825 4864 11701244 *** K# TOTAL 2,100.00	2100.00	. 2100.00
NOTES: * SUBJECT TO ENCLOSED KODAK TERMS * IF AMDUNT DUE IS NOT PAID, SERVICE WILL BE ON A PER CALL, TIME, AND MATERIAL BASIS		
WE NOW SERVICE OTHER MANUFACTURERS EQUIPMENT. CALL FOR DETAILS.		

FOR KODAK USE		
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IIF-000070 0325 Seler represent that with regards to its production of the orderise particle the generation of the order o	n ,	



How to read a maintenance agreement (MA) invoice.

- 1. Address at Kodak to send purchase orders to and Service Marketing Support Representative's (SMSR) name and phone number for inquiries.
- 2. Customer Order Reference A field to display your purchase order number.
- 3. **Invoice Mailing Instructions** First position is a letter that indicates which letter to mail the invoice to: C = Charge to, S = Ship to, M = Mail to, X = Kodak Credit department. The second position indicates the number of copies. If you require different instructions, please inform the Representative listed at the top of the invoice.
- 4. K# A unique number located on the Kodak Service sticker placed near the on/off switch, a prominent location on the machine, or the inside of a software CD jacket. The K# links an entire configuration of equipment to your customer information in Kodak's systems.
- 5. Location/User Location of equipment and key operator name and phone number as identified in Kodak's service system during service call placement.
- 6. Service Coverage Identifies the hours and days of coverage as well as the usage level, if applicable. Other special plans may be identified by name.
- 7. Equipment Serial Number The number assigned by manufacturing to identify and track a piece of equipment. Limited to eight positions.
- 8. **Number of PMs –** The number of periodic maintenance calls in the annual maintenance agreement. This number may vary by product. If no periodic maintenance calls are included, then no data is displayed rather than 00.
- 9. **Rate** For annual, semi-annual and quarterly (in advance or arrears) the rate reflects the annual bill rate for the product on this line including discounts and premiums. For monthly in advance invoices, the monthly rate is displayed including all discounts and premiums.
- 10. Amount The actual amount you are being invoiced for. If the billing period is one year, then the rate and amount will be equal. If the billing period is less than or more than one year, the amount will be prorated based on the number of days of coverage.
- 11. Remittance Address Identifies the Lock Box to which your payment should be sent.
- Payment Due Date The payment due date to avoid interruptions in service coverage. If
 payment is not received by the due date, service delivered will be on a per call (time and
 materials) basis.
- 13. **Amount Due** Including tax, if applicable. Tax will be included unless a valid tax exemption certificate is on file at Kodak.



Below is a sample of a per call (time & materials) service invoice.

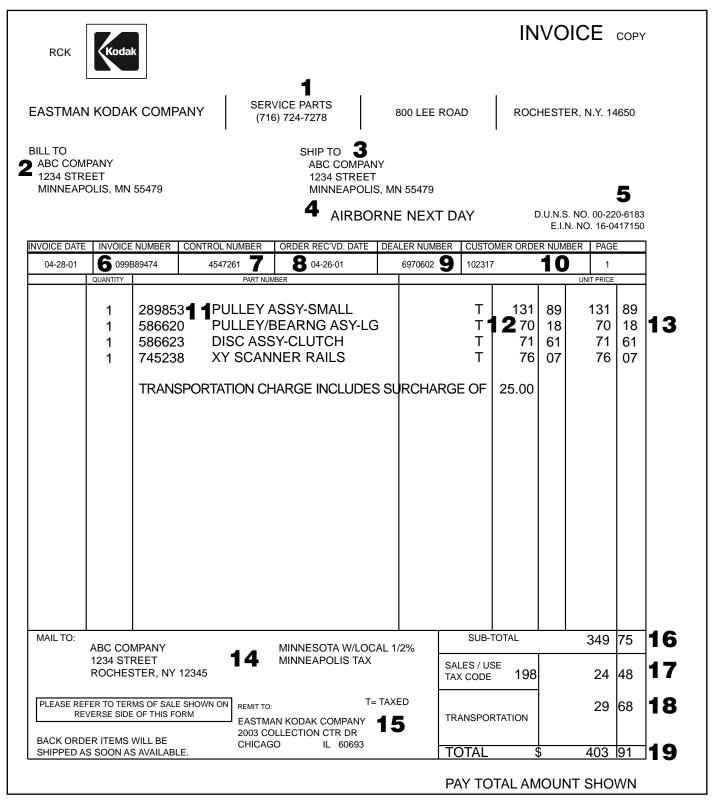
	ER EQUIPMENT SERVICES	OMPANY DIVISION		EIN.	OICE 06.0412150 06.0412150		(and a
1-800-22 EXT: 57 FORMARD ALL	INCURRES TO ABOVE ACORESS	2 PURCHASE ORDER NUMBER	ACCOUNT	IT NO.	3/05/01 INVOICE DATE	224F2	
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K.A. 0355-1 LOCATION: DATA	380 4 IMAGELINK A ENTRY/1ST FL		RAME SE		6474462	ZONE: 1	5
MESSAGE PER	CALL SERVICE 7						
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SHIP TO 		CHARGE TO ATTN PO BOX COLLEGEVILLE	PA 1942	6		\$10	L
K < 0365-1 LOCATION: DAT	380 IMAGELINK A ENTRY/1ST FL		RAME SE		6474462	20NE: 1	
MAKE CHECK AND MAIL TO:	PAYABLE TO EASTMAN KOD EASTMAN KODA PO BOX PITTSBURGH				TOTAL INVOICE AMOUNT		580.00 4F27048 C
						200313	

How to read a per call (time & materials) service invoice.

- 1. Phone number and extension at Kodak to direct invoice inquiries to.
- 2. **Purchase Order Number** A field used to display your purchase order number if provided at call receipt or as a blanket value.
- 3. **Invoice Mailing Instructions** First position is a letter that indicates which letter to mail the invoice to: C = Charge to, S = Ship to, M = Mail to, X = Kodak Credit department. The second position indicates the number of copies. If you require different instructions, please contact Kodak at the phone number listed at the top of the invoice.
- 4. **K#** A unique number located on the Kodak Service sticker placed near the on/off switch, a prominent location on the machine, or the inside of a software CD jacket. The K# links an entire configuration of equipment to the correct customer information in Kodak's service systems.
- 5. **Zone** Identifies the service Zone (distance from where service originates). Call Charge is based on Zone. Zone 1 = 0-50 miles; Zone 2 = 51-100 miles; Zone 3 = Over 100 miles.
- 6. **Customer Contact** The name of the individual who signed the call report confirming the service was performed.
- 7. Message A brief description of the service delivered.
- 8. **Part/Serial No.** The serial number of the equipment which was serviced or the part number that was replaced.
- 9. **Description** Contains many items:
 - Call Chg equals Call Charge. Often referred to as a travel charge. Call Charge is based on the zone the equipment is in, as well as whether the call occurred during regular hours, overtime or Sunday/holiday.
 - The date(s) the service call was performed.
 - The description of the product that was serviced.
 - The description of the labor hours (regular hours, overtime, Sunday/holiday).
 - The description of a part that was replaced.
- 10. Terms Payment terms for a Per Call invoice is Net 30 DOI (date of invoice).
- 11. **Invoice Total** The amount due for payment including tax, if applicable. Tax will be included unless a valid tax exemption certificate is on file at Kodak.
- 12. Remittance Address Identifies the Lock Box to which your payment should be sent.

There is a perforated line on the per call invoice form. Tear off the stub below the perforation and return it with your remittance. This will ensure proper application of your payment.

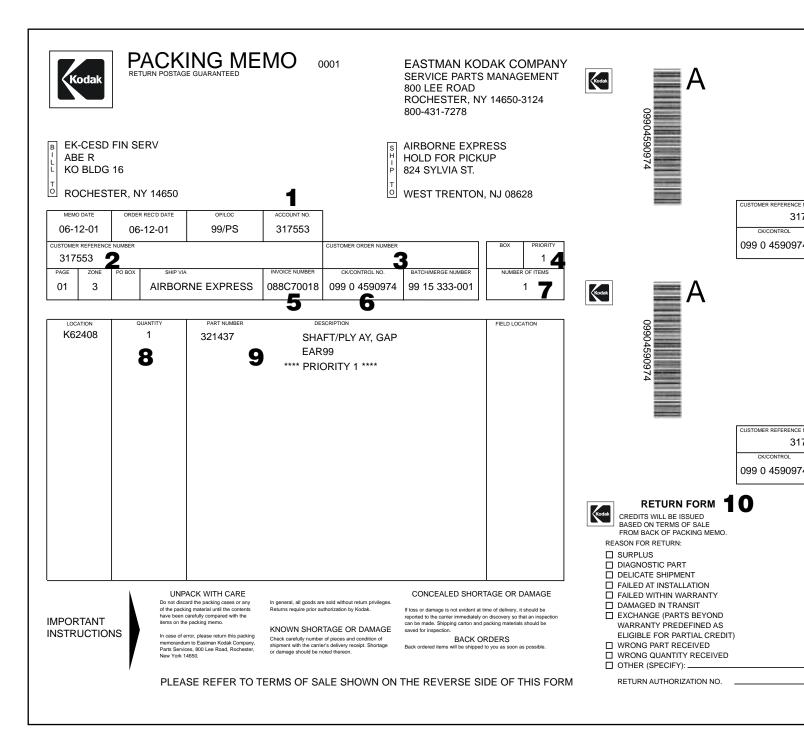
Below is a sample of a parts invoice.

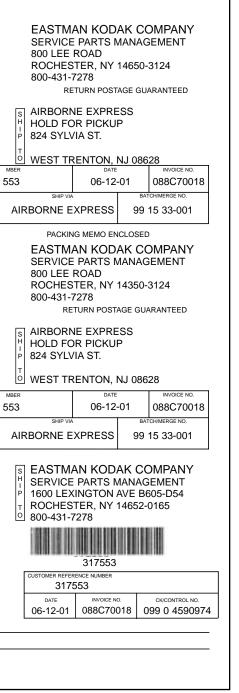


How to read an invoice from service parts.

- 1. Service Parts phone number.
- 2. Bill To The address for the party who is responsible for payment of the invoice.
- 3. Ship To The address where the order was shipped.
- 4. Method of shipment.
- 5. Eastman Kodak's DUNS code and tax payer ID.
- 6. Invoice number.
- 7. Control number assigned to the order.
- 8. Order Received date is the date the order was placed.
- 9. Dealer number Indicates your account number with Kodak.
- 10. Customer Order Number Your Purchase Order Number.
- 11. **Part Number/Description** Indicates the part number and description for the item. In this area you will also find notes pertinent to each part. Common messages are "Expediting" for a Rush order, or "Backordered," which means that the part is not available and will be shipped as soon as it is received.
- 12. Unit Price indicates amount for each item.
- 13. Amount indicates total amount for quantity shipped.
- 14. Mail To Indicates the address you could request a copy of an invoice to be sent.
- 15. **Remit To** Indicates the address where payment should be sent.
- 16. Sub Total indicates the total of all items shipped.
- 17. Sales/Use Tax is the amount of tax billed on the invoice.
- 18. **Transportation charges** represents amount of transportation charges and/or surcharges billed on the invoice.
- 19. Total is the total amount due for the shipment.

Below is a sample of a parts packing memo.





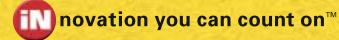
How to read a packing memo from service parts.

- 1. Account No. Indicates your customer account number with Kodak.
- 2. **Customer Reference Number** Generally a Purchase Order Number used by the customer to track the order in their system.
- 3. Customer Order Number Your purchase order number.
- 4. **Priority** Indicates the urgency of the shipment. "1" for rush, same day deliveries, "9" for routine deliveries.
- 5. Invoice Number Indicates the Invoice number assigned to this order.
- 6. **CK/Control Number** Indicates the Control Number assigned to this order. This is an important reference number should you need to discuss anything concerning this order with our Customer Service Reps.
- 7. Number of Items Indicates the number of different items on the order.
- 8. Quantity Indicates the quantity shipped for each item.
- 9. **Part Number/Description** Indicates the part number and description for the item. In this area you will also find notes pertinent to each part. Common messages are "Expediting" for a Rush order, or "Backordered," which means the part is not available and will be shipped as soon as it is received.
- 10. **Return Form** on the right side of the invoice is a tear off label. Please use this label whenever you find it necessary to return parts. All returns require a Return Authorization Number.

NOTES:

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